

*Dear Student,*

*Based upon your enquiry we are pleased to send you the course curriculum for Salesforce*

*Given below is the brief description for the course you are looking for:*

Salesforce Admin + Development	
Session #	Topics
1	Introduction to Salesforce Data Model
2	Salesforce Data model - 1
3	Salesforce Data model - 2
4	Formulas, Tabs and Applications
5	Workflow Rules and Actions
6	Approval process + Tabs and Application
7	Case Study 1
8	Case study 2
9	Case study 3 + Quiz
10	Salesforce Data Management : Data Loader, Workbench, Apex Explorer, Import Wizard
11	SOQL and SOSL : Database query Language
12	Salesforce Security Model : OWD, FLS, Sharing rules, Users, Profiles, Permission set
13	Case study 4
14	Reports + Case study 5
15	Dashboards + Case study 6 + 30 minute mock of DEV 401
16	Functional Salesforce : Case Management, Lead Conversion, Email to Case, Web to case, Web to lead, Visual workflow, Schema load
17	Deployment - Eclipse, Change sets, Package + Apex basic
18	Apex Trigger Basics
19	Apex triggers Advanced : Bulkification
20	Visualforce + Apex Controllers
21	Email Services + Case study 7
22	Advance Visualforce + Test Classes



23	Visual Flows + Lightning Process Builder
24	Salesforce1 Mobile
25	Case Study 8 + Asynchronous Apex( Batch, Scheduler classes, Future methods)  Resume writing + Your online presence + Sharing all study material for certification

#### *Trainer Profile*

- Total experience: 4+ years in Development & Training
- Currently working as a **Salesforce Application Developer and trainer.**

#### **Trainer Salesforce skills**

- Proficient in Force.com Technology stack – APEX, Visual Force, SOQL and SOSL
- Write & deploy Apex Classes / Triggers
- Define lookup and master-detail relationships on objects
- Maintain field level, record level and object level security on custom fields and objects
- Use declarative features like validation rules, workflows, and sharing rules automation
- Create page / search layouts to organize fields, custom links on a record detail and edit pages
- Create dashboards to present reports according to the user profiles
- Schedule Apex jobs for processing large records
- Well versed in Agile methodology
- Integration of salesforce with other big systems.

*Duration: - 40 Hours*

*Fees: - 16000/-*